

Paul Sawtell

2nd Vice President – 2009-2010



I was born in California, but raised in the Washington, DC area. I graduated from Southern Illinois University with a MA in US History and an MBA.

After college I worked for a small title agency in Illinois, but when the economy was good everywhere else it was only fair there. An economic downturn in the late 70's resulted in a cessation of the real estate transactions there.

My mother, in Maryland, saw a want ad in the

Washington Post for a title examiner in Northern Virginia. I answered the ad, flew to Fairfax for an interview and accepted the job with a major underwriter beginning to provide title searches to its attorney clients. Through the years I was with them and later Associated Abstract in Arlington and Fairfax.

In 1989, I started a small 1 person title search firm which is still in existence with 2 people now. In 1998 my wife Connie and I started Dominion Title Company, with the idea of doing closings to get title search work. We didn't realize that the agency could be more lucrative than title searching.

Dominion Title has been affiliated with VLTA since day one. In 2005 I joined the Board, at the recommendation of Steve Blizzard and have served as Secretary, Treasurer and now Second Vice President I am now satisfied with the perception of VLTA over the last few years. It has turned into an organization that will serve as a voice for the title industry in Virginia. We have sought to strengthen VLTA's political connections in Richmond and have begun to work with ALTA in its' Grassroots efforts to increase influence on Washington.